



Financial News

Fall 2009



Make Your Own Recovery

Don't be a victim of economic conditions. Difficult times can create the best opportunities to position your business for the next great growth phase. These opportunities can take many forms, so here are some examples to consider for your business:

- Acquire new assets while vessel and equipment prices are depressed.
- Consider strategic changes such as new market opportunities or changes to your business model.
- Hire talented staff that was previously unavailable or unaffordable.
- Consider government contract opportunities.
- Talk to your existing customers to find out how you can build on existing relationships with additional services or other improvements.
- Create your cash budget for the next 2 years so that you know what you can and can't afford.
- Talk to your tax advisor about incentives, credits, or deductions that you may qualify for.

New Location in Norfolk, VA

Pelorus International is expanding its domestic presence with a new location in Norfolk, Virginia. This new location will allow us to better serve the commercial maritime industry in the mid-Atlantic region. For more information about marine financing in that area, contact Pelorus President Rich Sussman at (518) 641-1743.

Fall Maritime Event Schedule

Pelorus International invites you to New Orleans for the following upcoming commercial marine tradeshows at the Morial Convention Center. Please stop by our booth and tell us about your company's biggest financial challenge.

Breakbulk 20th Anniversary
Transportation Conference and Exhibition
October 13th - 15th, 2009
Booth #144

The International WorkBoat Show
December 2nd - 4th, 2009
Booth #362

Client Corner

Featured Success Story:
Velvet Maritime, LLC – Hahnville, Louisiana
Tugboat Refinance of M/V GUARDIAN



A Client in Every Port